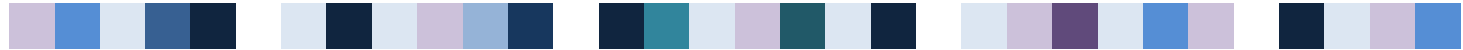


Demand Creation in Southeast Asia

Michiaki Hirose
President

October 18th, 2017
Tokyo Gas Co., LTD.



DRIVING GROWTH



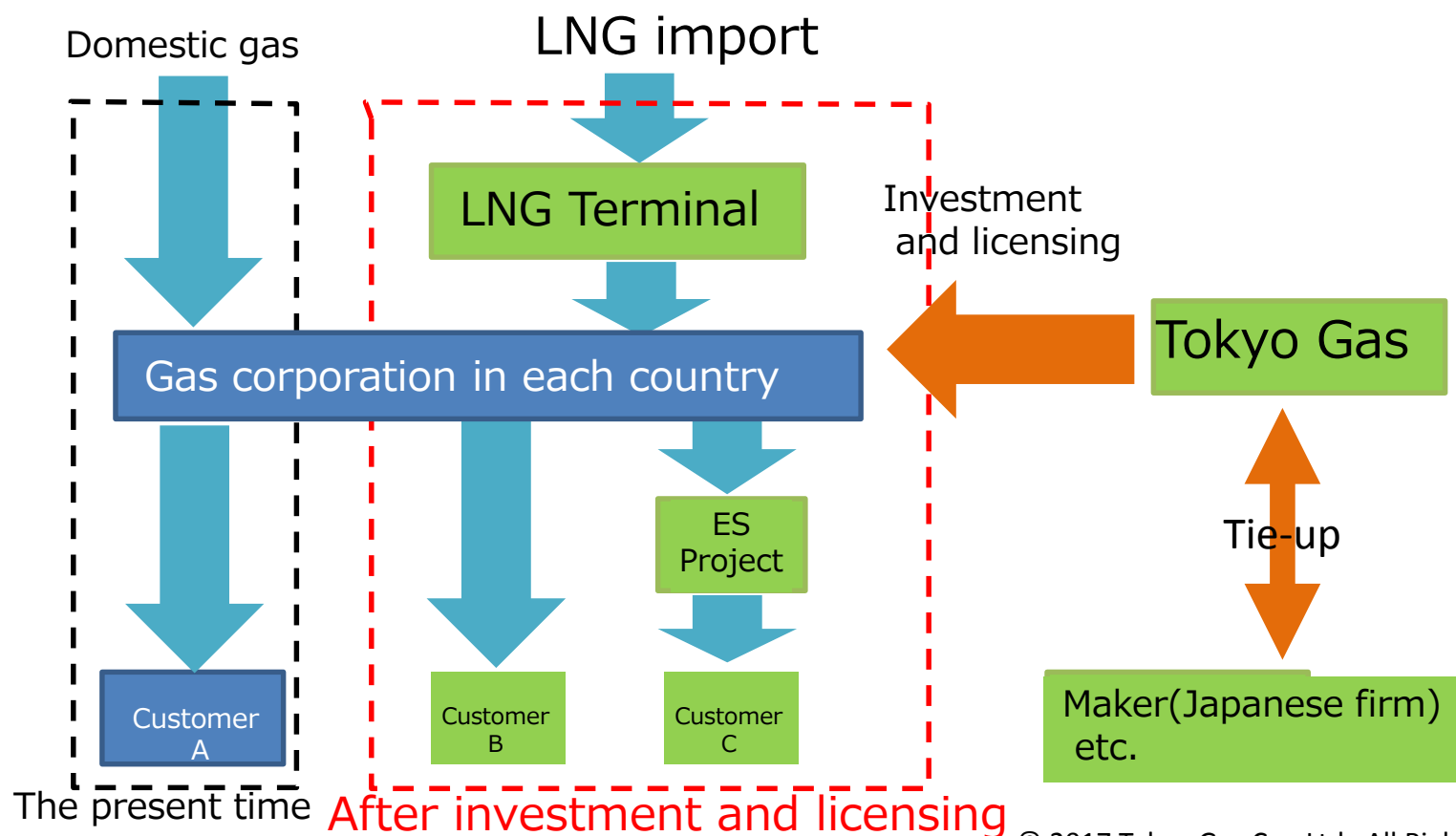
CASTING WIDE, GOING DEEP

Challenges in Southeast Asia business

Items	Contents
Prospects	✓ Energy demand in Southeast Asia is expected to increase rapidly
Issues and Requirements	✓ Putting the LNG Introduction Plan at higher position in each country's Energy Policy ✓ Regulatory reform to accelerate the LNG Introduction Plan ✓ Taking part in construction of energy infrastructure in each country as soon as possible by utilizing the knowledge and expertise in LNG

Tokyo Gas Vision of Southeast Asia project

In Southeast Asia, Tokyo Gas will take part in wide range of domains in LNG value chain such as the LNG receiving terminal, gas fired power station, gas distribution, energy saving services utilizing many experiences and expertise it has accumulated in Japan.



Creating natural gas demand via LNG value chain

Our strength is derived from having experience and expertise throughout the entire value chain of LNG

Participating overseas projects

16 projects



Darwin LNG Project



Barnett

LNG Procurement Volume

14.2 mtpa



LNG carrier Energy Advance

Company Owned / Managed Vessels

12 vessels



LNG tanker Energy Frontier

LNG Terminal

4 terminals



Sodegaura LNG Terminal



Ohgishima LNG Terminal

Generation Capacity

2,400 MW



Ohgishima Power Co., Ltd.

Overseas Upstream and Downstream Business

Procurement and Transportation

Production And Supply

Energy Solution

Gas Transmission and Distribution



High-pressure pipeline



Low-pressure pipeline (polyethylene pipe)



Gas intelligent meter

Gas Sales Volume

15.7 billion m³

For wholesale use



LNG tank lorries

For residential use



"ENE-FARM" residential fuel cell system

For industrial use



Regenerative burner system

For commercial use



Cogeneration system